



VACANCY - STORE MANAGER

Presto Music - www.prestomusic.com
23-25 Regent Grove, Leamington Spa, CV32 4NN

Presto Music is growing! As the leading independent online retailer of classical & jazz recordings, printed music, books & instruments, we are looking for a Store Manager to grow our retail operations in Leamington Spa.

With your love of leading people and motivation to deliver beyond expectation, your role will be to set ambitious targets and lead your team to deliver a unique retail experience. Through supervising and motivating staff, you'll manage the day-to-day operation and ensure the retail team are engaged to exceed customer service expectations, and are proud to talk about our products and services.

Our store is a major part of our company, and we have recently moved to larger premises: in October 2022 we left our Park Street store, moving to a 7,000 sq. ft, purpose-built location on Regent Grove. This exciting development has enabled us to offer a greatly-expanded range of instruments, alongside educational facilities for community-focused events, and a performance space for album launches and local concerts.

You will play an important part of this wider aspect of Presto's outreach to ensure that our environment is inspirational for all musicians and music lovers, and to ensure that our passion for music is communicated to all who visit.

Responsibilities

- Operate the smooth running of the Presto Music store
- Manage up to 7 store staff
- Provide a very high level of customer service
- Responsibility for shop staffing and rotas
- Strong leadership and communication skills
- Regular liaison with the Head of Retail to maximise sales and reinforce the overall strategies of the business
- Grow the business through relationships with local education, music groups and the identification of wider opportunities in conjunction with the web team

Skills & Requirements

- Passionate about music (in-depth knowledge of classical and/or jazz would be an advantage)
- Strong and confident leader, able to make decisions
- Excellent communication skills
- Patient and good listener
- Enjoys dealing with customers and members of the public
- Ability to motivate and encourage staff, enabling them to flourish via regular training and development.
- A high level of computer literacy
- A minimum of 3 years' experience in a busy retail environment, preferably including sales of instruments
- A minimum of 2 years' experience managing or leading a small team of people.
- Ability to play a musical instrument and to read music (preferred)

Salary: In the region of £25-£28k, depending on experience

Location: Based in our store in Leamington Spa

To apply: Please email your CV and covering letter, including details of your current or most recent salary, to James Longstaffe at james.longstaffe@prestomusic.com. No agencies please.